



Trainer's Toolbox

Pruning Tools

Four Types of Pruning Tools



Anvil
Pruner



Lopper



Bypass
Pruner



Pruning
Saw



Anvil Pruner

Has one straight blade pushed against a flat metal surface.

Use for:

- Dried or dead wood
- Evergreens
- NOT live branches



Bypass Pruner

Has a hook-and-blade cutting action.

Use for:

- Shrubs, bushes and flowers
- Larger branches up to $\frac{3}{4}$ inch in diameter
- NOT dead branches



Lopper

- Available in anvil and bypass styles.
- Offers more leverage.
- Some have extension handles for reach.

Use for:

- Small bushes and trees up to 3 inches in diameter.



Pruning Saw

- Saw blade
- Some models fold for easy storage

Use for:

- Branches larger than 1 inch.
- Live or dead wood.



Upselling

- Lightweight materials
- Ergonomic handles
- Compound mechanical action
- Ratcheting action



Add-on Sales



Garden
Gloves



Oil



Sharpener



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Take NHPA's Basic Training in Hardware Retailing, Lawn and Garden course to learn more about pruning.