

# TECH TALK

## WHAT ARE YOU TECHING ABOUT?

**BOPIS. AR. VR.** Technology available to retailers can feel like an alphabet soup of terms, and it can be difficult to sort out what each term means and how it can benefit your operation. Below, get a brief explanation of what each type of technology is and the ways you can use it in your business.

01

### Augmented Reality (AR)

Similar to virtual reality (VR), AR allows the user to **combine virtual experiences with their physical world**. In retail, AR can be used to create virtual fitting rooms, offer shoppable catalogs and let a customer see helpful information or special deals as they point their camera at different parts of the store.

03

### Internet of Things (IoT)

With IoT, different parts of our lives can “talk” to each other, such as a smartphone connecting to a smart vehicle, or your smart home security system communicating with your lamps and lights. **IoT can be used to track products through the entire supply chain process** or to track real-time customer behaviors to tailor offers to them.

02

### Buy Online, Pickup in Store (BOPIS)

The premise is simple: A customer **buys a product online and then comes to your brick-and-mortar location to pick it up**, either in the store or curbside. During the pandemic, BOPIS was a lifeline for many retailers who couldn’t open their doors to customers because it allowed them to still sell products.

04

### Quick Response (QR) Codes

QR codes are a type of barcode that contain various forms of data, like website links, account information and payment options. QR codes have been around for about 10 years and have a myriad of uses in retail, including sharing discounts and coupons, collecting feedback, accepting cashless payments and **sending customers directly to your website**.